# Do Promo Products Work?

If you're looking to increase brand awareness and push sales, promotional products can help get the job done. Studies show promo products make a lasting impression, help consumers recall your message and provide repeated exposure. Use promo products to keep your name in front of consumers.



## Join the Club

52%

project budgets consumers are include promo products

55%

well aware of advertisers' intentions



8 of 10 consumers receive promo products

Top 3 Reasons Why Promo Products Work



Useful **Desirable Attractive** 

#### **Most Frequently Purchased Promo Items**



- **Apparel**
- Drinkware
- Writing Instruments
- Caps & Headwear

#### Be Remembered

55% of consumers are well aware of advertisers' intentions

88% of consumers recalled the advertiser

62% recalled the message



### **Appeal** to Your Audience

Engage one or more of their 5 senses with promo products



#### Close the Sale



consumers use promo products weekly

85%

the advertiser

after receiving

a promo item

consumers did business with

more referrals to sales people who gave out promotional

Source: Promotional Products Association International (PPAI) TKO Marketing Solutions

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